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REALTOR®

FOCUS

OMAHA AREA  
BOARD OF REALTORS®

(402) 493-2995  
WWW.OABR.COM

11830 NICHOLAS STREET  
OMAHA, NEBRASKA 68154

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THE ESTATES AT  
**Cottonwood Creek**  
*Naturally.*



*Street  
of  
Dreams*

Just off Blair High  
Road (Hwy 133)  
on CR 37  
Take I-680 to the  
Irvington Exit then  
7 miles North

# REALTOR® DAY

Wednesday, July 23, 2008

Noon - 2:00 pm

Food & Beverages compliments of

**SECURITY  
NATIONAL BANK**

Member FDIC

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Please present your Business Card at the Gate for Admission.  
Sorry, no family members or clients.

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Office Hours:  
 Mon., Tues., Thur., Fri. 8am- 4:45pm  
 Wednesday 9am- 4:45pm



# PERSONALS

**CONDOLENCES** to the family of Pat Williams, CBSHOME Real Estate who recently passed away.

**CONDOLENCES** to David Matney, Alliance Real Estate who recently lost his father.

**CONDOLENCES** to the family of Rick Hall, of Rick Hall Real Estate who recently passed away.

## SEND US YOUR NEWS!

Fax (402) 493-7189, Email dshipley@oabr.com,  
 Phone: (402) 493-2995 x 307  
 or Snail Mail to 11830 Nicholas St., Omaha, NE 68154.  
 We want to share in your professional and personal  
 accomplishments, but we don't know if you don't tell us!

There are no Nebraska Real Estate Commission meetings scheduled in the month of July 2008.

## 2008-2009 OABR DUES INFORMATION

Dues billing will be July 17, 2008. Dues for 2008-2009 will be \$475.00. There is no dues increase by the Omaha Area Board of REALTORS® but the Nebraska REALTORS® Association raised their dues \$26.00. There is no increase in the National Association of REALTORS® dues but there is a \$5.00 increase in the National Association of REALTORS® Public Relations Assessment.

The breakdown is:

|           |                                                   |                 |
|-----------|---------------------------------------------------|-----------------|
| 2008-2009 | Omaha Area Board of REALTORS® Dues                | \$165.00        |
| 2008-2009 | Nebraska REALTORS® Association Dues               | \$195.00        |
| 2008-2009 | National Association of REALTORS® Dues            | \$ 80.00        |
|           | National Association of REALTORS® P.R. Assessment | \$ 35.00        |
|           | <b>Dues Total:</b>                                | <b>\$475.00</b> |

**Dues must be paid by August 18, 2008 and are delinquent after that date.**

Hats off to the OABR and MLS Staff and Officers and Directors for another successful year of keeping expenses down. They work very hard to keep quality services for a reasonable price and they focus on fiscal responsibility.

Mark Hart  
 President  
 Omaha Area Board of REALTORS®

Henry Kammandel, Jr.  
 Chairman  
 Great Plains REALTORS® MLS

# NEW MEMBER ORIENTATION (COFFEE BREAK SPONSORS)

Thanks to the June 2008 Sponsors

Jim Murphy – Bank of the West

Bob Correa – Rels Title

Shirley Stewart – omahahomesonline.com

Alan Stoltenberg – SAC Federal Credit Union

Cherie Casey – The Home Buyers Protection Co

Thanks to the July 2008 Sponsors

Dennis Meyer – TierOne Bank

Nancy Barker – Bank of the West

Cami Saathoff – State Farm Insurance

Debbie Kalina – Radon Protection Tech LLC

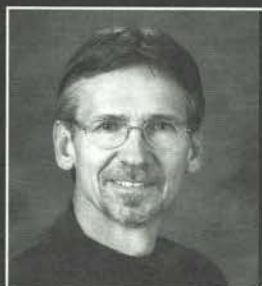
Sara Kelley – TierOne Bank

The upcoming New Member Orientation is scheduled for Tuesday, August 5, 2008 from 8:30 a.m. to 4:00 p.m., Wednesday, August 6, 2008 from 8:30 a.m. to 4:00 p.m. and Thursday, August 7, 2008 from 8:30 a.m. to 12:00 p.m.

The OABR Bylaws require that every new member attend an Orientation Program upon application for membership in the Omaha Area Board of REALTORS®.

# ORIENTATION

## HOME Standards INSPECTION SERVICES



**Steve Vacha**  
President



Certified  
Member

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Fax (402) 453-0680

Cell (402) 660-9988

steve@hsinspections.com

www.HSinspections.com

## ASHI-Certified & So Much More!

The American Society of Home Inspectors (ASHI) is North America's oldest and most respected professional society of home inspectors, dedicated to enhance the professionalism of home inspectors.

Unlike mail-order certifications, an ASHI certification is earned slowly – typically after one has been working in the industry for several years.

In addition to his becoming an ASHI-certified member in 2003, Steve Vacha has over a quarter century home construction and building experience. Steve explains, "This sets me apart

from many other inspectors who have simply read manuals and gone to a few conferences."

Trained to be an educator and having taught school for several years Steve enjoys the presentation part of the inspection – explaining home repairs, maintenance and inspection reports to his clients.

It's Steve's hands-on, real life experience which enables him to communicate inspection findings to buyers calmly, thoroughly explaining important concerns while putting other issues in perspective.

### SPECIALS IN 2008

**\$50<sup>00</sup> OFF**  
**HOME INSPECTION**  
For First-Time Home Buyers

**\$50<sup>00</sup> OFF**  
**OR MORE**  
For Pre-Listing Inspections



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Continued on Page 5

## Contribution Goal

**\$58,460**  
8-31-08

**\$26,738**

9-1-07

## Continued from Page 4

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| Christine Lytle      | Steven Minino     | Doug Otterman         | Toni Rosen          | Donald Stevens       | Monty West          | Darlene Westphalen      |
| John Lytle           | Melissa Minske    | Carri Owens           | Gloria Ross         | Jackie Stewart       | Dixie Westerlin     | Gary Whalen             |
| Anne Macklin         | Patricia Mohri    | Andrea Padilla        | Jessica Ross        | Paul Roth            | Mary Whaling        | Connie Wichman          |
| Steven Macklin       | Brian Mongar      | Christine Parks       | Kristi Rosso        | Paula Rowe           |                     |                         |
| Clifford Maddox      | Karen Montague    | Gary Patricelli       |                     |                      |                     |                         |
| Gerald Mahan         | Willie Mora       |                       |                     |                      |                     |                         |
| Christina Maher      |                   |                       |                     |                      |                     |                         |

## REALTORS® POLITICAL ACTION COMMITTEE CONTRIBUTION CARD

I want to support the real estate industry  
and participate in the legislative process by  
contributing to RPAC!

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Please return this card with your contribution to your local board.

|                                              |         |
|----------------------------------------------|---------|
| <input type="radio"/> Golden "R"             | \$5,000 |
| <input type="radio"/> Substaining Golden "R" | \$1,000 |
| <input type="radio"/> Sterling "R"           | \$1,000 |
| <input type="radio"/> Dollar A Day           | \$365   |
| <input type="radio"/> Other                  | \$_____ |

## Payment Options:

☐ Please charge payment to my: (circle one)

VISA MASTERCARD

Card Number \_\_\_\_\_

Expiration Date \_\_\_\_\_

Signature \_\_\_\_\_

If using a personal check make payable to RPAC

If using a corporate check make payable to NAR



Contributions are not deductible for income tax purposes. Contributions to RPAC are voluntary and are used for political purposes. You may refuse to contribute without affecting your membership rights. 70% of each contribution is used by your State PAC to support state and local political candidates. 30% is sent to National RPAC to support federal candidates and is charged against your limits under 2 U.S.C. 441a.



## OTHER DONORS

(\$25-)

Nancy Barker  
Deanna Beatty  
Jeffrey Birkel  
Cassidee Broadwater  
Mark Brown  
Kristi Curren  
Deborah Davis  
Deann Demuth  
Heather Garvis  
Brian Gibson  
Jill Graves  
Thomas Gregor  
Ericka Heidvogel  
Gary Hurd  
Jacki Inman  
Terry Kempf  
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Kirk Tibbles  
Eryka Vincentini  
Bob Vosik  
Erik Wimmer  
Cheri Wittwer-Andersen  
Scott Young



# AFFILIATE ADVOCATE

Submitted By: Debbie Kalina  
Radon Protection Technologies, LLC



## Be Prepared for Radon. Know the Facts. Know an Expert.

Top Real Estate Professionals have learned that surrounding themselves with a diverse team of professionals can help them navigate around the possible pitfalls that can be encountered in a real estate transaction. A real estate transaction team can provide great service, expertise, and protection for REALTORS® and their clients, and can help create happier clients, eager referrals, and repeat business.

A typical real estate transaction team may include a mortgage lender, home inspector, handy man, exterminator, painter, home stager, insurance agent, and escrow closing company, to name a few. Another valuable member of the transaction team you may want to consider is the radon professional.

*"Handling Radon properly may enhance the real estate sale – rather than being a deal killer"*

Ralph Holmen, Associate General Counsel, National Association of REALTORS® (NAR)

### The REALTORS® Role:

According to Ralph Holmen, Associate General Counsel, National Association of Realtors, Realtors need know the facts, provide clients with accurate information, and defer to experts in the

field when necessary. When it comes to radon gas, REALTORS® need to know some basic facts.

- An estimated 20,000-30,000 deaths per year are caused by Radon related lung cancer.
- Radon is the leading cause of lung cancer in non-smokers
- Radon is a naturally occurring radioactive gas
- Radon cannot be seen, smelled or tasted.
- The only way to know if radon exists at unacceptable levels in a home is to test.

Continued on Page 7



**Home staging is more than a buzz word! Home Staging is prepping a product for sale by creating an individual marketing strategy and putting it in action.**

"Since staging my listings with Tori, my average time on the market was reduced by 42%!"

### Home Staging Is Essential For Marketing Residential Real Estate

- **Occupied homes** - professional arranging of existing furnishings
- **Vacant homes** - furniture and accessory rental for key areas

"My sellers love Tori! One of my clients that has moved many times, said it was a wonderful experience. She did everything Tori asked and was rewarded a sale within 2 weeks"

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torilynnross@ross-designs.com

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OABR & WCR Council Member  
OABR Affiliate Member of the Year, 2007

Co-Host of the "Real Estate Reality Hour", Saturdays at 9am on 1290 KKAR  
Check out my blog at <http://www.activerain.com/blogs/torilynnross>

# WHAT IS... THE AFFILIATE COUNCIL?

The role of the Omaha Area Board of REALTORS® Affiliate Council is to promote business relationships and services to REALTOR® members, actively solicit Affiliate membership in the OABR and promote ethical business practices of Affiliate Members.

President – Debbie Kalina –  
Radon Protection Tech LLC

Vice-President – Alan Stoltenberg –  
SAC Federal Credit Union

Secretary – Bob Correra – Rels Title

Treasurer – Brenda Stuart – ServiceOne Inc  
Cherie Casey – The Home Buyers Protection Co

Sara Kelley – TierOne Bank

PK Kopun – Metro 1st Mortgage

Dennis Meyer – TierOne Bank

Chip Monahan – Asset Strategies

Jim Murphy – Bank of the West

Regi Powell – Farmers Insurance –  
Powell Insurance

Tori Ross – Ross Designs LLC

Cami Saathoff – State Farm Insurance

Jody Smythe – Wells Fargo Home Mortgage

Matt Thiel – DRI Title & Escrow

Monthly meeting agendas, minutes, and  
financials can be found on the Affiliate website.  
The web address is [www.oabraffiliates.com](http://www.oabraffiliates.com).

## Money, Money

Money is one of the most important subjects of your entire life. Some of life's greatest enjoyments and most of life's greatest disappointments stem from your decisions about money.

Whether you have peace of mind or constant anxiety will depend on getting your finances under control.

*Robert G. Allen, financial adviser*

Continued from Page 6

- The EPA and the State of Nebraska recommend that homes with Radon levels above 4 pCi/L be fixed.

- Failure to disclose known high radon levels is common law fraud.

- If a home is undergoing a radon test, the following conditions must be met:

- "Closed-house conditions" must be maintained for a minimum of 12 hours prior to starting the test, and during the entire 48-96 hour testing period. This means all doors and windows must remain closed during the testing period, except for normal entry and exit.

- The ventilation system of the home must operate in the "Auto" mode during the testing period, and not the continuous "FAN" mode.

- Ceiling fans in the vicinity of the testing equipment must remain off.

- Whole house fans and exhaust fans should not be used.

- Over 50% of the homes in the Eastern third of

Continued on Page 8

## Our Name Says It All...

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- ➔ All Termite Treatments come with a complete 10 Year Warranty.
- ➔ We offer a 24-hour turn-around on all real estate termite inspections.
- ➔ We have the longest inspection warranty available in Omaha and Iowa:  
*14 months for \$70.00*
- ➔ We will under bid any written termite estimate for treatment by 10%-30% and include a ten-year warranty.

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[www.affordablepestandtermitecontrol.com](http://www.affordablepestandtermitecontrol.com)

Office: 451-1888

Fax: 457-5072

Continued from Page 7

Nebraska have high levels of radon.

- Homes with radon levels above 4 pCi/L can be fixed.

- The system monitoring device (manometer) on a radon system does not measure radon. It merely indicates that there is negative air pressure in the system, and that the fan is running. A radon test must be completed after installation of the radon mitigation system to verify that the radon levels are below 4 pCi/L.

- New homes can be constructed with Radon Resistant features.

### The Radon Professionals Role:

A radon professional can help protect Realtors and their clients by providing timely, reliable information, and ensuring that proper protocols are carried out. In Nebraska, Radon Testing and Mitigation professionals must be licensed, and maintain their licensure by completing continuing education classes. A licensed Radon testing professional can discuss and help interpret the results of the radon test. A licensed Radon mitigation professional can help identify possible alternatives for reducing the radon, keeping in mind the aesthetics of the home, and the budget and priorities of the seller and the buyer.

*Debbie Kalina is a Principal of Radon Protection Technologies, LLC. Debbie has been licensed in Radon testing and mitigation with the State of Nebraska and the National Environmental Health Association (NEHA) since 2000. She has personally designed and overseen the installation of over 2,000 radon mitigation systems in that time. She is currently serving as the President of the OABR Affiliate Council, is on the National Board of Direc-*

*tors of the American Association of Radon Scientists and Technologists (AARST), and is the editor of the Omaha WCR newsletter. Debbie holds a BS in Civil Engineering from the University of Nebraska, and has been involved in the Real Estate Industry for over 14 years.*

### Robert Branson—Thrivent Financial for Lutherans

Robert is a native of the Omaha area. He is married and has two children. Robert enjoys coaching his children's sporting events in his free time. Robert prides himself on being a full service Financial Associate, so no matter your financial background he will look for the right program for your needs. He has been in the financial industry for 8 years now and prior to that he worked in the Omaha area as a REALTOR®.



Robert enjoys being a Financial Associate because he feels that he has accomplished helping someone

Continued to Page 10

## BETTY'S Fish Kitchen

2322 South 20<sup>th</sup> Street  
Omaha, NE 68108

Directions # 1: South on Hwy 75 from Ames Ave to Martha Street. Left on Martha Street to the third stop light then turn right.  
Directions # 2: North on Hwy 75 from Bellevue to Martha Street. Right on Martha Street to the second stop light then turn right.  
Directions # 3: North on 13<sup>th</sup> Street from I-80 to Martha Street. Left on Martha Street to 20<sup>th</sup> Street then turn left.



### LUNCHEON HOURS

Wed. Thu. Fri.

11:00 am – 2:00 pm

➡ Closed: Sun, Mon & Tue

### OPEN

Wed. Thur. Fri. Sat.

5:00 pm – 9:00 pm

Fried Catfish Steaks (with bones)  
2 pc (Cooking Time 3-5 Minutes)  
3 pc (Cooking Time 3-5 Minutes)  
Whole Catfish (Cooking Time 12 – 15 Minutes)  
Walleye Fillet (without bones) (Cooking Time 7 – 10 Minutes)  
Shrimp Basket (Jumbo Shrimp) (Cooking Time 3 – 5 Minutes)  
Fish & Shrimp Combo (Cooking Time 3 – 5 Minutes)  
1/2 Pound Catfish Fillet (without bones) (Cooking Time 5-7 Minutes)  
Above Items Served with French Fries, Hush Puppies, Pickles & Cole Slaw  
Fish Sandwich with French Fries Only (Cooking Time 3-5 Minutes)  
Carp Sandwiches & Dinners (with bones) (Cooking Time 6-9 Minutes)  
★ For the non-Fish Lover: Chicken Fried Chicken Sandwich

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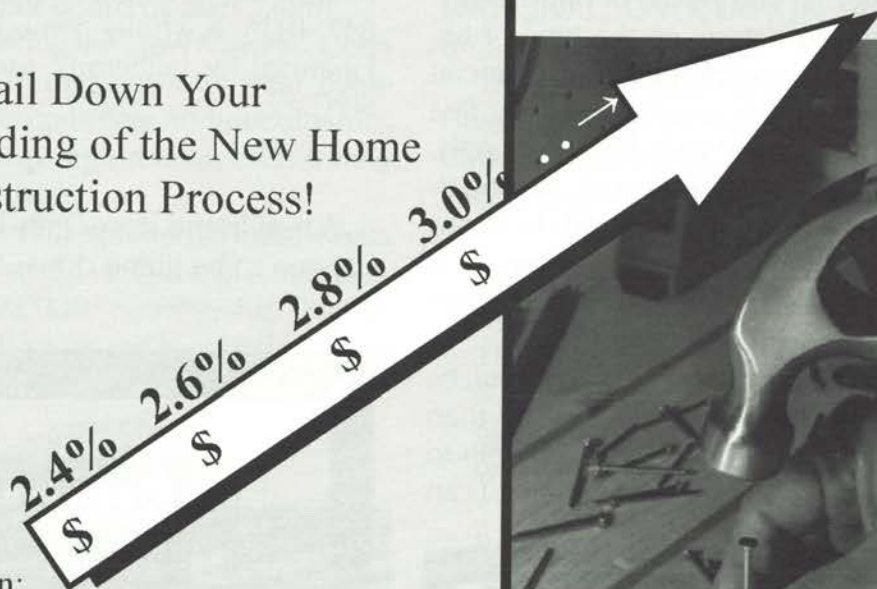


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- **Advanced Notice** of special promotions and events.
- **Phone Call Help** for general construction related questions and techniques.
- **Your Personal** “New Home Sales Kit”.

Call any of our “New Home Consultants” listed below “Today” to set up a time for a 1/2 hour “Regency Homes Realtor Orientation”. Tour our model homes, complete our Preferred Realtor agent-client registration form, and you become a “Preferred Realtor”!

Some limits and terms apply

*Models Open Noon—6pm Saturday—Wednesday*

Quail Hollow  
5216 S 165th Street  
165th & Q St.  
896-9200

Walter Fredrickson  
658-4663

Manchester Park  
2508 N 169th Street  
168th & Blondo  
964-2911

Mari Jo Mentzer  
630-0933

The Grove  
821 S 190th Street  
192nd & Pacific  
916-9883

Sally Hoffman  
290-0739

Shadow Lake  
12610 S 81st Avenue  
1 mile S of 84th & Hwy 370  
593-9200

Debbie Mitchell  
214-8012

Continued from Page 8

with their dreams. "I really enjoy helping people that may have a little more need or may have some debt issues that need some help. It is quite rewarding when people thought they could never afford to plan for their future. They are so excited when it all comes together." Knowing your family is protected by life insurance can help give you peace of mind. When you die, your family, income and assets will be protected and not left to chance. Proper planning, along with life insurance, can help you protect those you care about and pass on a memorable legacy for the future while offering you peace of mind today. I can work with you to determine the type of life insurance that will help you protect your financial future. As a Thrivent Financial associate, my first priority is helping you reach your financial goals. You'll receive the kind of professional, personalized service you need to make informed decisions about your financial future. Working together, we'll develop a plan that meets your specific insurance needs and financial objectives.

As the country's largest fraternal benefit society, Thrivent Financial for Lutherans does more than offer financial services. We offer hope and help to Lutherans, their families and their communities. I can

tell you more about how you and your family can learn through educational programs and resources; get involved in your community and volunteer to help others; financially help churches, schools and organizations and take advantage of programs and benefits available to you as a member. It generates not only your repeat business but also complete satisfaction with Robert Branson, Financial Associate.

Robert can be reached at 932-0109 ext. 211. Registered representative for securities offered through Thrivent Investment Management Inc., 625 Fourth Ave. S., Minneapolis, MN 55415-1665, 800 847 4836, a wholly owned subsidiary of Thrivent Financial for Lutherans. Member NASD. Member SIPC.

. . .

A true friend never gets in your way unless you happen to be going down.

— Arnold Glasgow

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# National Association of REALTORS®

## Quadrennial Code of Ethics Training Requirement

Effective January 1, 2005 through December 31, 2008, and for successive four year periods thereafter, REALTORS® are required to complete quadrennial ethics training of not less than two hours and thirty minutes of instructional time. REALTORS® completing such training during any four year cycle shall not be required to complete additional ethics training in respect of this requirement as a requirement of membership in any other board or association.

A REALTOR® completing the New Member Code of Ethics Orientation during any four year cycle shall not be required to complete additional ethics training in respect of this requirement until a new four year cycle commences.

Failure to complete the required periodic ethics training shall be considered a violation of a membership duty for which REALTOR® membership shall be suspended until such time as the required training is completed.

Every board and association is required to provide access to necessary ethics training programs either locally, in conjunction with other boards and associations, or through other methods (including, but not limited to, home study, correspondence courses, or internet-based instruction). Any training offered pursuant to this requirement must meet the learning objectives and minimum criteria established by the NATIONAL ASSOCIATION OF REALTORS® from time to time.

The following schools offer Continuing Education Credit to fulfill your Code of Ethics Requirement: Call the schools to get copies of their schedules and prices!

### REResults Coaching

Mark T. Wehner

16616 Jackson

676-0101

marktwehner@reresultscoaching.com

www.reresultscoaching.com/ce

### Randall School of Real Estate

Susan Geschwender

11224 Elm St

333-3004

### Larabee School of Real Estate

3355 Orwell Street

Lincoln, NE 68516

1-800-755-1108

### Nebraska REALTORS® Association

145 S 56th St Suite 100

Lincoln, NE 68510

1-800-777-5231

The OABR Office offers a free NAR Code of Ethics Training BUT DOES NOT count as a continuing education requirement. The class is scheduled for each Friday after the New Member Orientation Course from 8:30 am. to 11:45 am. A minimum of 10 must be in attendance to have this training. Call Debbie Peterson at the OABR office for details!!! 493-2995 ext. 303.



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# Unscramble Words!!!

## Win A \$50 Gift Certificate

From the following letters, unscramble the word. The OABR Member whose name will be drawn for all correct guesses will win a \$50 Gift Certificate to the OABR Print Shop. Fax your answers to Donna at the OABR, 493-7189 or mail to 11830 Nicholas St, Omaha, NE 68154. All correct guesses must be submitted to the OABR Office no later than July 18, 2008. Winner and answers will be in August 2008 Focus. Good luck!!!!

1. NSIDEY LRDWO \_\_\_\_\_

2. NAIARG FLLSA \_\_\_\_\_

3. ISNOWICSN LSLDE \_\_\_\_\_

4. DDYSAINLNE \_\_\_\_\_

5. ERNVISALU DTOUSIS \_\_\_\_\_

6. INVGLI HRTOIYS FMSRA \_\_\_\_\_

7. MTUON HMOSRURE \_\_\_\_\_

8. SAE OLDWR \_\_\_\_\_

9. HWAIAI \_\_\_\_\_

10. LEAK TOAHE \_\_\_\_\_

11. SITNWNNOAGH CD \_\_\_\_\_

12. ELCLGOE DRWLO SEEISR \_\_\_\_\_

13. STUHO APDER ALISDN \_\_\_\_\_

14. SKEPI KEPA \_\_\_\_\_

15. ASL SEGVA \_\_\_\_\_

16. ISX AGLFS \_\_\_\_\_

17. OOOCPN ONAITUMSN \_\_\_\_\_

18. AACBRBIEN \_\_\_\_\_

19. ENW RKOY YCTI \_\_\_\_\_

20. LKAE BJIKOOO \_\_\_\_\_

THEME \_\_\_\_\_

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

## GE Security

### Is KIM working for you?

Are you getting the most from the Supra iBox System? Among the benefits of being a Supra keyholder are the timesaving features on KIMweb. Here are some ways you can put KIM to work for you!



### KIM can notify you when you have had showings

Just tell KIM which KeyBoxes are yours. Log on to [www.supraekey.com](http://www.supraekey.com) and click **Log on to KIMweb**. Select your organization and log in by entering your key serial number and your four-digit PIN code.

Click the **Add New KeyBox** link on the left. Enter the box serial number and shackle code. When you place the box on a listing, add the listing ID or MLS number where the box is located.

From now on, KIM will send a message to your key when you eSYNC telling you how many showings you have had on the boxes you have registered.

**GE Security**

eKEY™ 5025263

- Update Code
- Download Applications
- Configure Market Area
- Authorization Code
- Modify Secret Question or Answer
- Change PIN Code
- Maps
- Identify Keyholder
- Update Email Address
- eSYNC Phone Numbers

**KeyBox Inventory**

- Add New KeyBox
- View Existing KeyBoxes

**Activity Reports**

- ShowingValue
- Key Activity

**Links**

- Supra
- eKEY
- Training & Documentation

**Logout**

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Key: 5025263

**Add New KeyBox**

User's Help

To assign a KeyBox to your KeyBox inventory, enter its serial number and shackle code:

KeyBox Serial Number:

Shackle Code:

Assigned Listing ID (MLS #)\*:

**Add**

\* If you have not yet assigned this keybox, leaving the listing field blank will unassign the keybox from its current listing

### KIM can send you an email when there is activity at your listings

While you are logged into **KIMweb**, click the **ShowingValue** link on the left under Activity Reports. Then click the **First Time User** link in the upper right corner.

On the **Email Settings** page enter your email address, then check the first box under each type of email KIM can send you. You can change these settings whenever you would like to do so.

**Scroll down** and personalize your email signature. Click **Save Now** and you are all set!

**GE Security**

eKEY™ 5025263

- Update Code
- Download Applications
- Configure Market Area
- Authorization Code
- Modify Secret Question or Answer
- Change PIN Code
- Maps
- Identify Keyholder
- Update Email Address
- eSYNC Phone Numbers

**KeyBox Inventory**

- Add New KeyBox
- View Existing KeyBoxes

**Activity Reports**

- ShowingValue
- Key Activity

**Links**

- Supra
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ShowingValue™ ► **Email Settings**

Help

Email Address:  **Save Now**

**Showing Emails**

Send me an email when another agent shows my listings. (select all that apply):

☒ After showing agent eSYNC

☐ Once a Week on

☐ Once a Month on

Also send a copy to: (CC)

Separate multiple addresses with a comma or semicolon.

**Feedback Emails**

Send me an email when another agent sends Feedback for any of my listings. (select all that apply):

☒ After showing agent eSYNC

☐ Once a Week on

☐ Once a Month on

Also send a copy to: (CC)

Separate multiple addresses with a comma or semicolon.

**Feedback Reminders**

☒ Remind me by email to send feedback on listings I have shown.

**Listing Update Emails**

☒ Allow Listing agents to send me update emails on listings that I have shown.



imagination at work

# Annual OABR Affiliate Golf Day

On behalf of the entire OABR Affiliate Council, I want to thank everyone that participated with this years golf outing. The 138 golfers and 18 sponsors made our annual event a big success. We had high winds again this year, but the dry weather made for a great day out of the office. I would like to thank the hole sponsors for this year; their contributions and assistance in setting up the outing was greatly appreciated. A few people I would like to single out and thank for their contributions and help with the tournament include Doug Otteman of Home Biz Inspection for sponsoring the Hole in One to Win a Harley Davidson, and Jan Meister of Bank of

the West for sponsoring the beverage tent. I would also like to thank RELS Title and SAC Federal Credit Union for contributing to the sack lunches. Finally I would like to offer a special thank you to Sara Kelley of TierOne Bank for Co-Chairing this year's golf event with me. I hope to see you next year. Thanks again for your participation.

Jim Murphy  
Bank of the West  
OABR Affiliates Council Golf Chairman



The photos were provided by Regi and Lisa Powell with Farmers Insurance and more pictures can be viewed on their website [www.PowellinsuranceAgents.com](http://www.PowellinsuranceAgents.com) under Events.



## Hotsheet Search Paragon 4.0

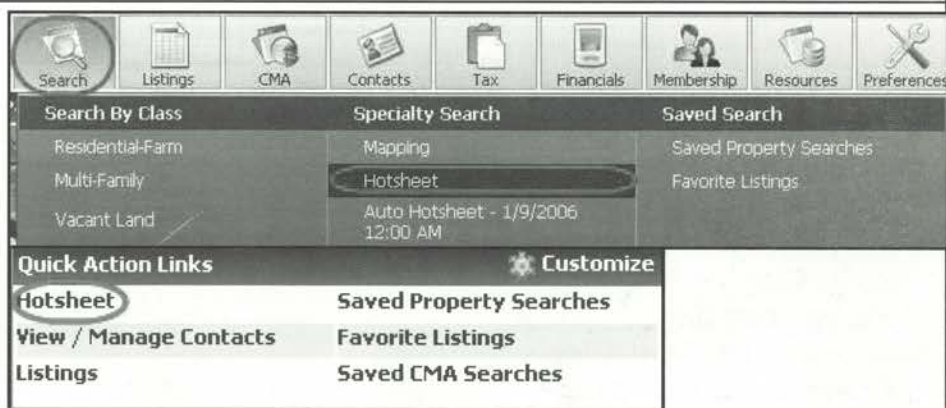
### Tips and Tricks

June 2008

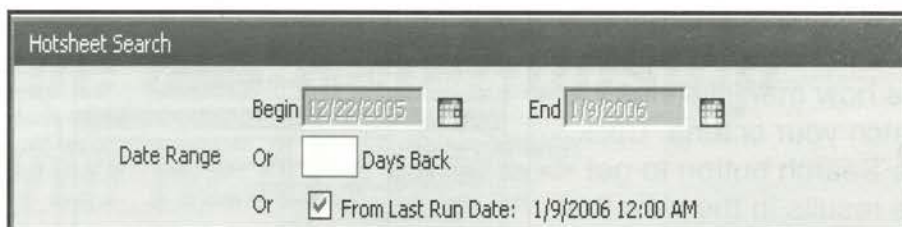
A Hotsheet search will give you results of what is new and/or changed in the MLS inventory for your particular parameters. Search criteria can be based on date(s), status, class, price, area, or per a listing office. The results of your search can be displayed in many different type of reports. You are able to save a default search that can be auto-searched from the last time the search was run.

To start a Hotsheet Search, click on **Search** in the control panel, click on **Hotsheet**.

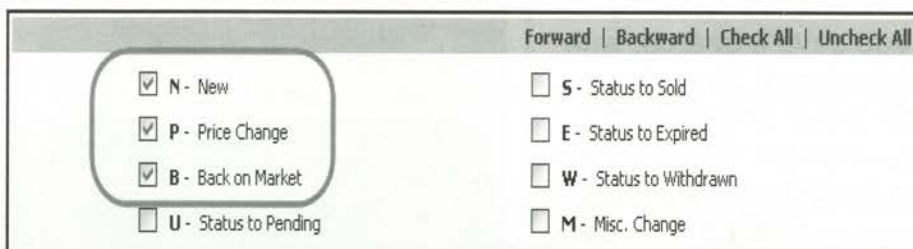
Or on the home screen, click **Hotsheet** in the Quick Action Link panel on the lower right of your screen.



The first search criteria option is the Date. The default is 7 days back, or set a number of days back, or for setting up an auto-hotsheet saved search, use "From Last Run Date"



Check the boxes for the type of hotsheet information on the inventory you are looking for. New means a property that is new on the MLS database. It is possible to have a new listing on the MLS that is already pending. That depends on your MLS rules.





## Hotsheet Search Paragon 4.0 *Tips and Tricks* June 2008

Additional criteria lets you filter your search by class, area, price range, and Listing Office.

To save search criteria as your default, click **Save Search**, then click **Save Hotsheet Search**. A menu slides in from the right where you can name it and make it your DEFAULT for Hotsheet Searches. Click **OK**.

Click the count button to see how many listings match your criteria. Click the Search button to get the results in the view that you have selected.

A Hotsheet report or Hotsheet spreadsheet will give you specific hotsheet info.

If you save a search, with the option of "From Last Run Date" and make it your Default, you can then run an Auto Hotsheet by going to **Search**, and click **Auto Hotsheet**. It will run the search from the last date you ran it and go straight to the results.

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## Alexandra

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# Supra Education Corner

## Supra Education Corner

Brought to you by the Omaha Area Board of REALTORS® and Lisa Welch your Supra Systems Coordinator



### SUPRA ActiveKEY HOT TIP: ActiveKEY Tips

#### ActiveKEY Tips

- **When releasing the shackle ActiveKEY will ask you if you wish to assign the LockBox.** If you select 'Yes,' you will be sent an e-mail reminder with a link that allows you to assign the LockBox to your MLS listing.
- **ActiveKEY** — it updates automatically through a cellular signal every approximately ten minutes. Consequently, even when the display is not on, it's constantly chatting with cellular towers all day and this is why the battery drains more quickly.
- **ActiveKEY needs to be plugged in to power to keep its battery charged, preferably every day.**
- **Consider a car charger:** You can purchase the optional car charger at the OABR office for \$19.95 plus tax. Note: Most vehicles only charge the ActiveKEY while the vehicle ignition is on. You can tell if your ActiveKEY is charging when the display reads CHARGING and shows the current battery level in the key.
- **Use only the provided wall charger or optional car charger.** Using any other charger will void the warranty on your ActiveKEY and may damage your ActiveKEY.
- **Temperature extremes can affect battery performance.** If the ActiveKEY is below 0° C (32° F) or above 40° C (104° F), it will not charge. During very cold or hot times of the year, bring your ActiveKEY in from your car at night and between showings.

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# June Unscramble Words!!!

## Mary Mudd, CBSHOME Real Estate

### Won A \$50 Gift Certificate to the OABR Print Shop

From the following letters, many OABR Members unscrambled the letters provided. Here are the answers!

1. TSINEC ELNTERPE INSECT REPELLENT
2. NSRNESCUE SUNSCREEN
3. AETSKB BASKET
4. TENKBLA BLANKET
5. DNIGLOF ISCAHR FOLDING CHAIRS
6. ACMKOHM HAMMOCK
7. QEEBBRAU IGLLR BARBEQUE GRILL
8. LORCEO COOLER
9. PAERP TUDCRPSO PAPER PRODUCTS
10. EGBAREVE BEVERAGE

11. ICOENAP CANOPIE
12. BQUEEBAR LTSOO BARBEQUE TOOLS
13. PTOAOT ALDSA POTATO SALAD
14. KBDAE AENBS BAKED BEANS
15. WTNMEALROE WATERMELON
16. UHRGASBMRE HAMBURGERS
17. OMEHDMEA CEI MCERA HOMEMADE ICE CREAM
18. SOSRPT ETMNPQIEU SPORTS EQUIPMENT
19. ENDICSTMNO CONDIMENTS
20. CTOBHLALTE TABLECLOTH

THEME PICNIC

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| <div>  <h1>July 2008</h1> <div>  <p>Keep Members of the Military and Their Families in Your Thoughts and Prayers.</p> </div> </div> |                                                                                                                    |                                                              |                                            |          |                                                                                 |                                                         |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|--------------------------------------------|----------|---------------------------------------------------------------------------------|---------------------------------------------------------|
| Sunday                                                                                                                                                                                                                                                                                                 | Monday                                                                                                             | Tuesday                                                      | Wednesday                                  | Thursday | Friday                                                                          | Saturday                                                |
|                                                                                                                                                                                                                                                                                                        |                                                                                                                    | 1 9:30 am<br>Executive Board<br><b>Canceled</b>              | 2                                          | 3        | 4 Independence Day<br>MOBA Office Closed                                        | 5                                                       |
| 6                                                                                                                                                                                                                                                                                                      | 7 OSHA 10-Hour Construction Industry 29 CFR 1926 Course For Information or RSVP - www.SafeNebraska.org or 896-0454 | 8 10:00 am Board of Directors at 11:00 am<br><b>Canceled</b> | 9                                          | 10       | 11 Street of Dreams Preview Night 5-7:30 pm By Invitation Only Cottonwood Creek | 12 Street of Dreams Cottonwood Creek 11:00 am - 7:00 pm |
| 13                                                                                                                                                                                                                                                                                                     | 14                                                                                                                 | 15                                                           | 16                                         | 17       | 18                                                                              | 19                                                      |
| Street of Dreams - Cottonwood Creek - Monday-Thursday 3-7:00 pm; Friday - Sunday 11:00 am - 7:00 pm<br>For a Map Go To <a href="http://www.cottonwoodcreeknaturally.com">www.cottonwoodcreeknaturally.com</a>                                                                                          |                                                                                                                    |                                                              |                                            |          |                                                                                 |                                                         |
| 20                                                                                                                                                                                                                                                                                                     | 21                                                                                                                 | 22                                                           | 23 Street of Dreams Realtor Day 12-2:00 pm | 24       | 25                                                                              | 26                                                      |
| Street of Dreams - Cottonwood Creek - Monday-Thursday 3-7:00 pm; Friday - Sunday 11:00 am - 7:00 pm<br>For a Map Go To <a href="http://www.cottonwoodcreeknaturally.com">www.cottonwoodcreeknaturally.com</a>                                                                                          |                                                                                                                    |                                                              |                                            |          |                                                                                 |                                                         |
| 27 Street of Dreams 11:00 am - 7:00 pm                                                                                                                                                                                                                                                                 | 28                                                                                                                 | 29                                                           | 30                                         | 31       |                                                                                 |                                                         |

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# CONTINUING EDUCATION

| Date                                                                                                                                             | Title                                                                 | Course# | Credit Hours | Time               |
|--------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|---------|--------------|--------------------|
| <b>Nebraska Realtors Association (800) 777-5231 <a href="http://www.nebraskarealestateeducation.com">www.nebraskarealestateeducation.com</a></b> |                                                                       |         |              |                    |
| Jul 9-10                                                                                                                                         | ABR/Accredited Buyer Representative - (Lincoln)                       | 0378R   | 12           |                    |
| July 11                                                                                                                                          | Innovative Marketing Techniques for Buyers Representative - (Lincoln) |         |              |                    |
| Aug 7-8                                                                                                                                          | GRI 103 Ethics & Legal Issues - (Omaha)                               | 0203TR  | 12 "R"       |                    |
| Aug 25-26                                                                                                                                        | CRS 206 Using Today's Technology to Capture Your Market - (York)      | 0365T   | 6            |                    |
| Oct 9-10                                                                                                                                         | GRI 106 Technology & Taxation - (Grand Island)                        | 0434T   | 9            |                    |
| Nov 19-20                                                                                                                                        | Land 101 (Scottsbluff)                                                | 0535    | 12           |                    |
| <b>Randall School of Real Estate: Call (402) 333-3004</b>                                                                                        |                                                                       |         |              |                    |
| July 15                                                                                                                                          | Understanding New Construction                                        | C0120   | 3            | 8:30 am - 11:45 am |
| July 15                                                                                                                                          | Ethical Decision Making                                               | 0530R   | 3            | 1:00 pm - 4:15 pm  |
| July 16                                                                                                                                          | Trust Accounts                                                        | 0319R   | 3            | 8:30 am - 11:45 am |
| July 16                                                                                                                                          | New Construction Sales                                                | 0601    | 3            | 1:00 pm - 4:15 pm  |
| Aug 13                                                                                                                                           | Home Inspection Option                                                | 0280    | 3            | 8:30 am - 11:45 am |
| Aug 13                                                                                                                                           | Lead, Asbestos, Mold - Get the Facts                                  | C2640R  | 3            | 1:00 pm - 4:15 pm  |
| Aug 14                                                                                                                                           | Do's & Don'ts of Anti-Trust & RESPA                                   | 0616    | 3            | 8:30 am - 11:45 am |
| Aug 14                                                                                                                                           | Mortgages & the Foreclosure Process                                   | 0621    | 3            | 1:00 pm - 4:15 pm  |
|                                                                                                                                                  | Correspondence Courses                                                |         |              |                    |
|                                                                                                                                                  | Agency in Nebraska                                                    | 0366TR  | 3            |                    |
|                                                                                                                                                  | Diversity and Doing Business                                          | 0415T   | 3            |                    |
|                                                                                                                                                  | Environmental Issues in Your Real Estate Practice                     | 0425TR  | 3            |                    |
|                                                                                                                                                  | Ethics & Real Estate                                                  | 0497TR  | 3            |                    |
|                                                                                                                                                  | Fair Housing                                                          | 0282TR  | 3            |                    |
|                                                                                                                                                  | Introduction to Commercial Real Estate Sales                          | 0481T   | 3            |                    |
|                                                                                                                                                  | Leasing & Managing Apartments                                         | 0069T   | 3            |                    |
|                                                                                                                                                  | Property Management and Managing Risk                                 | 0029T   | 3            |                    |
|                                                                                                                                                  | Questions & Answers: A License Law & Agency Overview                  | 0604TR  | 3            |                    |
|                                                                                                                                                  | Real Estate Finance Today                                             | 0337T   | 3            |                    |
|                                                                                                                                                  | Red Flags - Property Inspection Guide                                 | 0280T   | 3            |                    |
|                                                                                                                                                  | Risk Management                                                       | 0349TR  | 3            |                    |
|                                                                                                                                                  | Write It Right! Listing and Purchase Agreements                       | 0411T   | 3            |                    |

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| Date   | Title                                             | Course# | Class Type    |
|--------|---------------------------------------------------|---------|---------------|
| Jul 17 | Real Estate Finance                               | 0042    | Evening Class |
| Aug 4  | Real Estate Finance                               | 0042    | Day Class     |
| Aug 11 | Farm and Ranch Brokerage                          | 0108    | Day Class     |
| Oct 2  | Real Estate Sales and Brokerage                   | 0045    | Evening Class |
| Oct 6  | Real Estate Sales and Brokerage                   | 0045    | Day Class     |
| Dec 1  | Real Estate Finance                               | 0042    | Day Class     |
| Dec 8  | Real Estate Appraisal                             | 0002    | Day Class     |
| Online | Code of Ethics                                    | 0497R   | Internet      |
| Online | Environmental Hazards                             | 0314R   | Internet      |
| Online | Fair Housing                                      | 0282R   | Internet      |
| Online | Life and Annuity Concepts                         | PL6047  | Internet      |
| Online | Life and Health Basics Training Package           | PL6051  | Internet      |
| Online | Pricing and Financing Property                    | 0187    | Internet      |
| Online | Property Casualty Basics License Training Package | PL6050  | Internet      |
| Online | Real Estate Finance                               | 0042    | Internet      |

## Upcoming Events

### July 2008

- 3, 4 Holiday, OABR Office Closed
- 8, 9, 10 OABR Orientation 8:30am – 11:30am
- 11 OABR Code of Ethics Training 8:30am – 11:15am
- 12 Member Services Forum Pancake Man 8:30am – 11:00am at OABR Parking Lot

### August 2008

- 5, 6, 7 OABR Orientation 8:30am – 11:15am
- 13 OABR Member Services Picnic 11:00am – 1:00pm at the OABR Parking Lot



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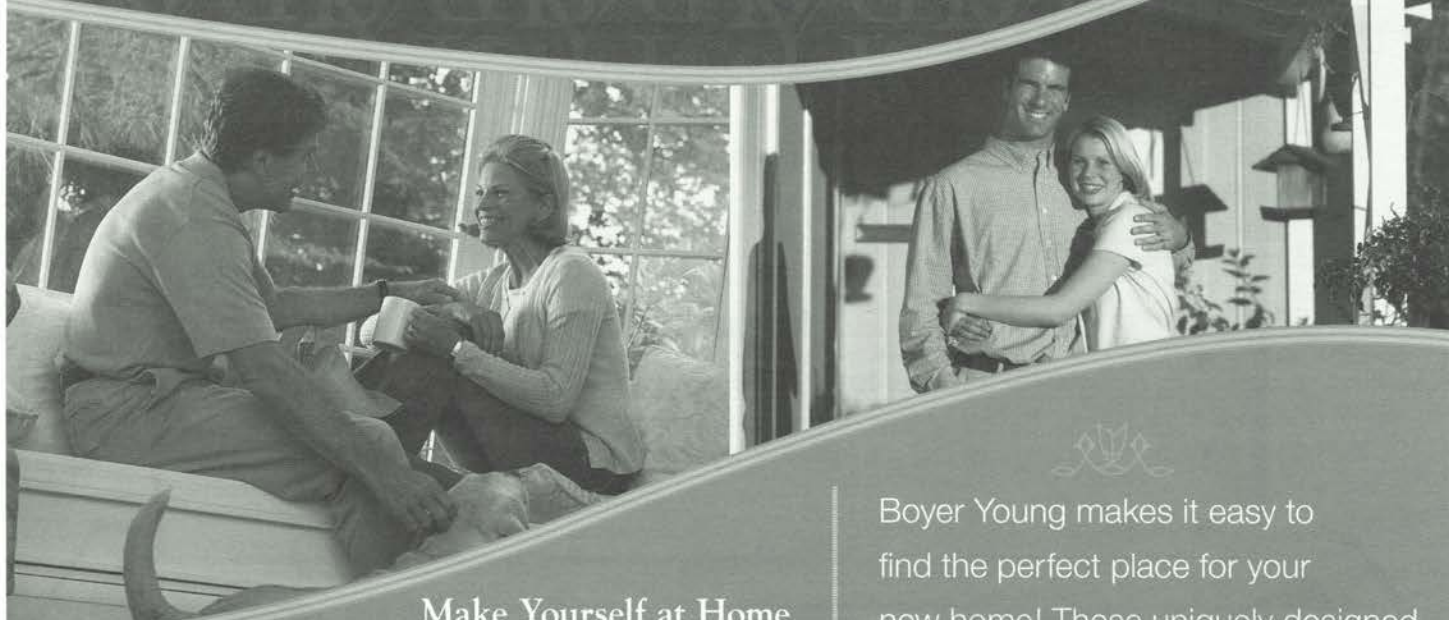
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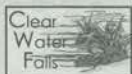


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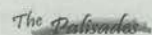
**Manchester Park** – A smart move.  
168th & Blondo - Elkhorn  
Homes from \$250,000 and up



**Iron Horse** – Affordable resort living.  
Highway 6 - Ashland  
Homes from \$275,000 and up



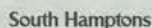
**West Bay Springs** – Abundant amenities.  
187th & F - Millard  
Homes from \$225,000 and up



**The Palisades** – Priced just right.  
168th & Cornhusker - Gretna  
Homes from \$150,000 and up



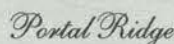
**Savanna Shores** – A relaxing retreat.  
96th and Schram Rd. - Papillion  
Homes from \$250,000 and up



**South Hamptons** – Private treed lots.  
238th & Q Street  
Homes from \$350,000 and up



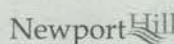
**The Hamptons** – Acreage estates.  
234th & Q Street  
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**Portal Ridge** – Convenient and comfortable.  
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# NEW MEMBERS, CORRECTIONS & CHANGES!

## NEW MEMBERS

Bennett, Timothy – 5110/Real Estate Associates Inc  
 Brechwald, Mardee – 777/NP Dodge I LLC  
 Budden, Gary – 771/NP Dodge III LLC  
 Chu, Jeffrey – 24/CBSHOME Real Estate  
 Freivald, Tabatha – 773/NP Dodge VIII LLC  
 Hansen, Elizabeth – 100268/Maloy Real Estate  
 Hult, Alison – 4300/Prudential Ambassador Real Estate  
 Jenson, Constance – 7900/DEEB Realty  
 Klinkacek, Thomas – 100293/HomeFinders R E Serv LLC  
 Krayniski Jr, Edward – 7900/DEEB Realty  
 Krenk, Lindsey – 6211/RE/MAX Real Estate Group  
 Kruse, Heidi – 100658/RE/MAX Professionals  
 Peterson, Troy – 7900/DEEB Realty  
 Roberts, Jessica – 4300/Prudential Ambassador Real Estate  
 Thoma, Theresa – 4300/Prudential Ambassador Real Estate  
 Wehling, Heather – 714/CBSHOME Real Estate  
 Westphal, Chad – 4300/Prudential Ambassador Real Estate

## NEW AFFILIATE MEMBERS

Dorner, Mark – 3920/Jerry's Basement Waterproofing  
 Otteman, Connie – 100672/HomeBiz Inspection Team

## NEW MEMBER CANDIDATES

Acamo, Steven – 4300/Prudential Ambassador Real Estate  
 Brock, Catherine – 20/CBSHOME Real Estate  
 Drorbaugh, Vallerie – 777/NP Dodge I LLC  
 Frame, Keely – 24/CBSHOME Real Estate  
 Griffith, Robin – 20/CBSHOME Real Estate  
 Grove, Douglas – 7900/DEEB Realty  
 Jump, Gregory – 999950/Cramton Company Real Estate  
 Kiichler, Ryan – 710/CBSHOME Real Estate  
 LaMontagne, Chad – 100762/Dynergy Real Estate & Development  
 Lentsch, Ivan – 777/NP Dodge I, LLC  
 Piotrowski Jr, Scott – 100752/Keller Williams Greater Omaha  
 Stephens, Kim – 777/NP Dodge I LLC  
 Wehner II, Mark – 771/NP Dodge III LLC  
 Wilson, Montgomery – 6211/RE/MAX Real Estate Group  
 Woolley, Erin – 100374/CBSHOME Real Estate

## NEW AFFILIATE CANDIDATES

Foley, Kelly – 100763/AmeriSpec Home Inspection Service  
 Johnson, Carlotta – 6750/ServiceOne Inc

Kopun, Predrag – 100759/Metro 1st Mortgage  
 McCollum, Gary – 6750/ServiceOne Inc  
 Pape, Joel – 100765/Realtor Productions

## MEMBER TRANSFERS

Anderson, Janet From 23/CBSHOME Real Estate To 5000/Celebrity Homes Inc  
 Benak, Gracie From 24/CBSHOME Real Estate To 21/CBSHOME Real Estate  
 Ciaccio, Peter From 1720/Rogers Realty To 100263/Century 21 Hansen Realty  
 Dixon, Sharon From 770/NP Dodge V LLC To 4300/Prudential Ambassador Real Estate  
 Ellis, Debra From 779/NP Dodge IV LLC To 770/NP Dodge V LLC  
 Estes, Patricia From 7900/DEEB Realty To 100578/Homes by Design One LLC  
 Furlong, Jana From 7900/DEEB Realty To 4300/Prudential Ambassador Real Estate  
 Kathol, Jay From 7570/Heartland Properties Inc To 772/NP Dodge II LLC  
 Kowal, Ramona From 23/CBSHOME Real Estate To 7900/DEEB Realty  
 Kowal, William From 23/CBSHOME Real Estate To 7900/DEEB Realty  
 Lenihan, Deborah From 23/CBSHOME Real Estate To 24/CBSHOME Real Estate  
 Leonhardt, Bonnie From 803/NP Dodge VI LLC To 100609/NP Dodge IX LLC  
 Margaritis, Maria From 20/CBSHOME Real Estate To 4300/Prudential Ambassador Real Estate  
 Mentzer, Marilyn From 3450/Regency Homes To 24/CBSHOME Real Estate  
 Miller, Deborah From 24/CBSHOME Real Estate To 20/CBSHOME Real Estate  
 Moore, Starleen From 7902/DEEB Realty To 7900/DEEB Realty  
 Mundorf, Dwayne From 770/NP Dodge V LLC To 7900/DEEB Realty  
 Mundorf, Patsy From 770/NP Dodge V LLC To 7900/DEEB Realty  
 Nieto, David From 6211/RE/MAX Real Estate Group To 100739/Global Realty Marketing Inc  
 Schmidt, Michael From 5110/Real Estate Associates Inc To 711/CBSHOME Real Estate  
 Slump, Heather From 771/NP Dodge III LLC To 4300/Prudential Ambassador Real Estate  
 Spotanski, Jerry From 3740/Plattco Real Estate & Insu Co To 800/NP Dodge IV LLC  
 Sutton, Scott From 8170/Landmark Management Group To 7900/DEEB Realty  
 Svoboda, Mark From 23/CBSHOME Real Estate To 771/NP Dodge III LLC  
 Walz, Robert From 24/CBSHOME Real Estate To 7900/DEEB Realty

Williams, Patricia From 24/CBSHOME Real Estate To 710/CBSHOME Real Estate

## MEMBER REINSTATES

Banghart, Tamara – 771/NP Dodge II LLC  
 Baumler, Wayne – 777/NP Dodge I LLC  
 Hamilton, Carol – 5000/Celebrity Homes Inc  
 McCabe, Jackie – 23/CBSHOME Real Estate  
 Millie, Thomas – 6212/RE/MAX Real Estate Group  
 Richardson, Mark – 4300/Prudential Ambassador Real Estate

## NEW COMPANY

#100760/Dial Equities Inc – 10703 J St #103, Omaha, NE, 68127  
 OABR/MLS Phone: 405-4020  
 Fax: 408-4720  
 Designated Realtor: Daniel Clatanoff  
 #100761/William E Johnson Broker – 457 Silver Shadow Dr, San Marcos CA, 92078  
 BSG/Secondary MLS  
 Phone: 866-663-3995  
 Designated Realtor: William Johnson  
 #100762/Synergy Real Estate & Development Corp – 14924 A Cir, Omaha, NE, 68144  
 OABR/MLS Phone: 885-8998  
 Fax: 885-8999  
 Designated Realtor: Jana Faller

## COMPANY ADDRESS AND PHONE NUMBER UPDATES

(If your firm address and/or telephone number changes, fax the information to 493-7189 to ensure our records are accurate)

#100160/Mutual of Omaha Bank – 17041 Lakeside Hills Plz, Omaha, NE, 68130  
 #100729/Premier One Real Estate  
 Phone: 778-1212 Fax: 330-1312  
 #100417/Solution Realty Inc – 4622 N 139th Ave, Omaha, NE, 68164  
 #100697/SureMove Realty L.L.C.  
 Phone: 933-6511

## COMPANY NAME CHANGE

#100160/Mutual of Omaha Bank – (Formerly Security Federal Savings)  
 #100045/Northwest Bank – (Formerly Gateway Community Bank)  
 #100591/Northwest Bank – (Formerly Gateway Community Bank)  
 #100489/RE/MAX Iowa Real Estate Group – (Formerly RE/MAX Real Estate Group)  
 #100697/SureMove Realty L.L.C. – (Formerly SureMove Realty)

## CHANGE OF DESIGNATED REALTOR-

#100489/RE/MAX Iowa Real Estate Group – Lynette Christensen

REALTOR®

FOCUS

PRSRT STD  
U.S. POSTAGE

PAID

OMAHA, NE.  
PERMIT # 1312

Omaha Area Board of REALTORS®  
11830 Nicholas Street  
Omaha, Nebraska 68154

# CALENDAR OF EVENTS FOR JULY 2008

| SUNDAY | MONDAY                                                    | TUESDAY                                                                                 | WEDNESDAY                                                                                     | THURSDAY                                                                                    | FRIDAY                                                                                    | SATURDAY                                         |
|--------|-----------------------------------------------------------|-----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|--------------------------------------------------|
|        |                                                           | 1                                                                                       | 2                                                                                             | 3<br>HOLIDAY<br>Office Closed                                                               | 4<br>Toastmasters<br>7:15-8:30 am at OABR<br>INDEPENDENCE<br>DAY<br>Office Closed         | 5                                                |
| 6      | 7<br>WCR Executive Comm.<br>8:30 am - 11:00 am<br>at OABR | 8<br>Affiliates<br>9:00 am at OABR<br>New Member Orientation<br>8:30 am-4:00 pm at OABR | 9<br>Member Services<br>10:00 am at OABR<br>New Member Orientation<br>8:30 am-4:00 pm at OABR | 10<br>Ed Comm.<br>10:00 am at OABR<br>New Member Orientation<br>8:30 am-12:00 pm<br>at OABR | 11<br>Toastmasters<br>7:15-8:30 am at OABR<br>Ethics Class<br>8:00 am-12:00 pm<br>at OABR | 12<br>PANCAKE MAN<br>8:30 am-11:00 am<br>at OABR |
| 13     | 14                                                        | 15<br>Equal Opportunity<br>Interviews<br>8:00 am-12:00 pm<br>at OABR                    | 16                                                                                            | 17<br>KIP Seminar<br>8:00 am-5:00 pm<br>at OABR                                             | 18<br>Toastmasters<br>7:15-8:30 am at OABR                                                | 19                                               |
| 20     | 21<br>OABR Executive Comm.<br>9:00 am at OABR             | 22<br>IREM<br>8:30-10:00 am at OABR<br>MLS Executive Comm.<br>10:15 am at OABR          | 23                                                                                            | 24                                                                                          | 25<br>Toastmasters<br>7:15-8:30 am at OABR                                                | 26                                               |
| 27     | 28<br>WCR State<br>9:00 am-10:30 am<br>at OABR            | 29<br>MLS Directors<br>10:15 am at OABR                                                 | 30<br>OABR Directors<br>9:00 am at OABR                                                       | 31<br>WCR Style Show<br>1:00 pm-2:00 pm at OABR                                             |                                                                                           |                                                  |