



# New Member Orientation 2016 Schedule

[www.OmahaREALTORS.com](http://www.OmahaREALTORS.com)

**January** 5, 6, 7

**February** 2, 3, 4

**March** 1, 2, 3

**April** 5, 6, 7

**May** 3, 4, 5

**June** 7, 8, 9

**July** 12, 13, 14

**August** 2, 3, 4

**September** 13, 14, 15

**October** 4, 5, 6

**November** 8, 9, 10

**December** 6, 7, 8

All attendees should complete their membership application at least one business day prior to the start of orientation. Bylaws require new members to complete orientation.

## Date

### Tuesday

8:30 am - 8:45 am  
8:45 am - 12:00 pm  
12:00 pm - 1:00 pm  
1:00 pm - 4:00 pm

## Schedule

### Fair Housing & Ethics

Welcome  
Fair Housing  
Lunch (Sponsored by the Affiliates Council)  
Code of Ethics (Required by NAR)

### Wednesday

8:30 am - 9:00 am  
9:00 am - 12:00 pm  
12:00 pm - 1:00 pm  
1:00 pm - 3:00 pm  
3:00 pm - 4:00 pm

### KeyBoxes, Contracts, Finance, & Professionalism

Supra Electronic KeyBox System  
Purchase Agreement/Listing Contracts  
Lunch on your own  
Finance (Conventional, FHA, and VA)  
Professionalism in Real Estate

### Thursday

8:30 am - 12:00 pm

### MLS

Paragon (Q&A Session after class)