



# KNOWLEDGE Is POWER

An OABR  
Education Forum  
sponsored event!

## When Your Buyer Wants to Build... Know What Questions to ask on Behalf of Your Buyer (9999T)

### Panel:

Missy Turner, CBSHOME Real Estate  
Mike Knust, Northwest Bank

Sam Cooper, Omaha Title & Escrow  
Cassi Petersen, Metro Omaha Builders Association

Credit: 1 hour of Broker Approved Training

**Thursday, April 17, 2014  
10:00 a.m. – 11:00 a.m.**

Explanation of the new construction process, expectations of selling agents throughout the process. Construction loans and the difference between the buyer carrying the loan and the builder carrying the loan (pros and cons of each). How can agents help buyers choose “reputable builders,” looking to title companies for clarification on builder financial soundness. Future areas of development in the Metro area, role of MOBA.

This is a panel to assist agents in understanding how to help their clients if they decide to build.  
Agents will be able to ask specific questions of panel members as well.

**In the Education Center of the OABR  
11830 Nicholas Street • Omaha, NE 68154**

**Coffee and Cookies will be provided**

**This Session is Free!!**

**If you would like Broker Approved Credit for this, talk with your broker today!**

Register online at **ims.oabr.com**. Type in your ID and password, click on “Education Calendar,” and then on the specific class.

**Reservations Required (Please Print)**

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