

CRS 201 Listing Strategies for the Residential Specialist (0143)

6 CE Hours & 16 CRS Education Credits

If you have been in real estate for 10+ years and attend this two day CRS course you could obtain your CRS Designation with the Pro-Program.

For more information go to www.CRS.com



Get Ready.

Sponsored by:

Nebraska CRS Chapter ~ Lincoln WCR ~ Omaha
WCR ~ Nebraska WCR

October 24-25, 2012

Omaha Area Board
11830 Nicholas St. Omaha, NE

9:00 AM -5:00 PM

Registration opens at 8:30



Certified
Residential Specialist
The Proven Path To Success

Listing Strategies for the Residential Specialist

The quality of an individuals listing skills can give them a strong competitive edge. Only those professionals who learn proven listing strategies will win over the client and increase their conversion rate. This course provides students with the important skills necessary to conduct successful listing presentations., price a home to sell, close the transaction and market and promote effectively. The course takes students through an actual listing presentation that helps them understand the key steps on this process and create a system for success:

COURSE CONTENT:

- ✓ Conducting an effective listing presentation
- ✓ Pricing a home to sell
- ✓ Marketing plans and servicing systems
- ✓ Sellers' needs and motivations
- ✓ PLUS MUCH MUCH MORE

Instructor:

Jackie Leavenworth

About "Coach" Jackie

Jackie Leavenworth, ABR, CRB, CRS, GRI, SFR is from the Cleveland, Ohio area and was licensed in 1984. She quickly became her company's top producer and was constantly asked to share the secrets of her success. Jackie has been sharing those secrets for more than 25 years.



If you have been in real estate for 10+ years and attend this two day CRS course you could obtain your CRS Designation with the Pro-Program.

For more information go to www.CRS.com

CANCELLATION POLICY

Cancellations after October 11th
are **NON-REFUNDABLE!**

Ask for a REALTOR® who has taken the EXTRA step...

ASK FOR A CRS

\$285.00 REALTORS® Members

\$225 CRS & WCR Members

See Discounts

Early Bird Discount of **\$10 off** when registering before **September 25, 2012**

Discounts: (Check Appropriate Boxes)

- Early Bird Discount- \$10 Discount
- Nebraska CRS Discount-- \$10 Discount
- Nebraska WCR Member-- \$10 Discount

Cost **\$285.00** **\$225.00**

Less Discounts _____ _____

Amount Enclosed _____ _____

Registration Information

Name _____

License # _____

Company _____

Address _____

City, State, Zip _____

Email: _____

Payment: Check Enclosed MC/Visa/Discover

Card Number _____ EXP _____

Return Registration Form to:

Nebraska CRS Chapter

800 South 13th St, Suite #200

Lincoln, NE 68508

OR FAX: 402/323-6501

OR ONLINE: www.NebraskaRealEstateEducation.com