

JANUARY 2019 MLS STATISTICS (Month End Report)

Great Plains REALTORS® MLS

CUTOFF DATE: 01/31/19

PULL DATE: 02/13/19

DATE RANGE: 01/01/19 - 01/31/19

All Property Types

	Jan. 2019	Jan. 2018	Jan. 2019 YTD	Jan. 2018 YTD
Total Number of Listings Listed	1,571	1,457	1,571	1,457
Total Number of Listings Closed	695	803	695	803
Total Volume of Listings Closed	\$145,071,871	\$172,420,123	\$145,071,871	\$172,420,123
Total Number of Listings Pended	968	1,024	968	1,024

Residential Properties Only

	Jan. 2019	Jan. 2018	Jan. 2019 YTD	Jan. 2018 YTD
Total Number of Listings Listed	1,191	1,153	1,191	1,153
Total Active Listings on Pull Date	1890	1785	N/A	N/A
% Listings of Total Listings	76%	79%	76%	79%
Avg. List \$ of Listings Listed	\$278,102	\$266,406	\$278,102	\$266,406

Pended Residential Properties

	Jan. 2019	Jan. 2018	Jan. 2019 YTD	Jan. 2018 YTD
Total # of Listings Pended	891	946	891	946
Avg. DOM of Listings Pended	40	39	40	39

Closed Residential Properties

	Jan. 2019	Jan. 2018	Jan. 2019 YTD	Jan. 2018 YTD
Total Listings Closed	662	756	662	756
% Res Listings Closed of Total Listings	56%	66%	56%	66%
Total Volume Listings Closed	\$140,894,171	\$163,807,398	\$140,894,171	\$163,807,398
Avg. List \$ of Listings Closed	\$217,096	\$220,637	\$217,096	\$220,637
Avg. Sold \$ of Listings Closed	\$212,831	\$216,676	\$212,831	\$216,676
Avg. DOM of Listings Closed	33	33	33	33
Avg. Sold \$ to Avg. List \$ of Closed Listings	98%	98%	98%	98%
Avg. Sold \$ to Avg. List \$ of all Listings	77%	81%	77%	81%
Listings Closed to Total Listings Closed	95%	94%	95%	94%

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Closed Office to Office Residential Properties	Jan. 2019	Jan. 2018	Jan. 2019 YTD	Jan. 2018 YTD
Total Listings Sold thru 2nd Office	510	599	510	599
Total \$ Volume	\$103,298,489	\$128,182,311	\$103,298,489	\$128,182,311
Avg. Market Time	39	31	39	31
Avg. List \$	\$206,842	\$218,819	\$206,842	\$218,819
Avg. Sold \$	\$202,546	\$213,993	\$202,546	\$213,993
Office to Office as % of Sales	77%	79%	77%	79%
Office to Office Volume as % of Volume	73%	78%	73%	78%

Closed New Construction Residential Properties	Jan. 2019	Jan. 2018	Jan. 2019 YTD	Jan. 2018 YTD
Total New Construction Sales	69	87	69	87
Total \$ Volume	\$23,736,079	\$27,093,923	\$23,736,079	\$27,093,923
Avg. Market Time	62	48	62	48
Avg. List \$	\$340,995	\$306,716	\$340,995	\$306,716
Avg. Sold \$	\$344,001	\$311,424	\$344,001	\$311,424
High Sold \$	\$975,000	\$622,537	\$975,000	\$622,537
Median Sold \$	\$319,618	\$296,980	\$319,618	\$296,980
Low Sold \$	\$175,000	\$158,400	\$175,000	\$158,400

Closed Existing Residential Properties	Jan. 2019	Jan. 2018	Jan. 2019 YTD	Jan. 2018 YTD
Total Existing Construction Sales	593	669	593	669
Total \$ Volume	\$117,158,092	\$136,713,475	\$117,158,092	\$136,713,475
Avg. Market Time	30	31	30	31
Avg. List \$	\$202,679	\$209,443	\$202,679	\$209,443
Avg. Sold \$	\$197,568	\$204,354	\$197,568	\$204,354
High Sold \$	\$700,000	\$1,000,000	\$700,000	\$1,000,000
Median Sold \$	\$180,000	\$169,900	\$180,000	\$169,900
Low Sold \$	\$5,200	\$14,000	\$5,200	\$14,000

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