

## JANUARY 2019 MLS STATISTICS (Month End Report)

**Great Plains REALTORS® MLS**

**CUTOFF DATE: 01/31/19**

**PULL DATE: 02/13/19**

**DATE RANGE: 01/01/19 - 01/31/19**

<b>All Property Types</b>	<b>Jan. 2019</b>	<b>Jan. 2018</b>	<b>Jan. 2019 YTD</b>	<b>Jan. 2018 YTD</b>
Total Number of Listings Listed	1,571	1,457	1,571	1,457
Total Number of Listings Closed	695	803	695	803
Total Volume of Listings Closed	\$145,071,871	\$172,420,123	\$145,071,871	\$172,420,123
Total Number of Listings Pending	968	1,024	968	1,024

<b>Residential Properties Only</b>	<b>Jan. 2019</b>	<b>Jan. 2018</b>	<b>Jan. 2019 YTD</b>	<b>Jan. 2018 YTD</b>
Total Number of Listings Listed	1,191	1,153	1,191	1,153
Total Active Listings on Pull Date	1890	1785	N/A	N/A
% Listings of Total Listings	76%	79%	76%	79%
Avg. List \$ of Listings Listed	\$278,102	\$266,406	\$278,102	\$266,406

<b>Pending Residential Properties</b>	<b>Jan. 2019</b>	<b>Jan. 2018</b>	<b>Jan. 2019 YTD</b>	<b>Jan. 2018 YTD</b>
Total # of Listings Pending	891	946	891	946
Avg. DOM of Listings Pending	40	39	40	39

<b>Closed Residential Properties</b>	<b>Jan. 2019</b>	<b>Jan. 2018</b>	<b>Jan. 2019 YTD</b>	<b>Jan. 2018 YTD</b>
Total Listings Closed	662	756	662	756
% Res Listings Closed of Total Listings	56%	66%	56%	66%
Total Volume Listings Closed	\$140,894,171	\$163,807,398	\$140,894,171	\$163,807,398
Avg. List \$ of Listings Closed	\$217,096	\$220,637	\$217,096	\$220,637
Avg. Sold \$ of Listings Closed	\$212,831	\$216,676	\$212,831	\$216,676
Avg. DOM of Listings Closed	33	33	33	33
Avg. Sold \$ to Avg. List \$ of Closed Listings	98%	98%	98%	98%
Avg. Sold \$ to Avg. List \$ of all Listings	77%	81%	77%	81%
Listings Closed to Total Listings Closed	95%	94%	95%	94%

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<b>Closed Office to Office Residential Properties</b>	<b>Jan. 2019</b>	<b>Jan. 2018</b>	<b>Jan. 2019 YTD</b>	<b>Jan. 2018 YTD</b>
Total Listings Sold thru 2nd Office	510	599	510	599
Total \$ Volume	\$103,298,489	\$128,182,311	\$103,298,489	\$128,182,311
Avg. Market Time	39	31	39	31
Avg. List \$	\$206,842	\$218,819	\$206,842	\$218,819
Avg. Sold \$	\$202,546	\$213,993	\$202,546	\$213,993
Office to Office as % of Sales	77%	79%	77%	79%
Office to Office Volume as % of Volume	73%	78%	73%	78%

<b>Closed New Construction Residential Properties</b>	<b>Jan. 2019</b>	<b>Jan. 2018</b>	<b>Jan. 2019 YTD</b>	<b>Jan. 2018 YTD</b>
Total New Construction Sales	69	87	69	87
Total \$ Volume	\$23,736,079	\$27,093,923	\$23,736,079	\$27,093,923
Avg. Market Time	62	48	62	48
Avg. List \$	\$340,995	\$306,716	\$340,995	\$306,716
Avg. Sold \$	\$344,001	\$311,424	\$344,001	\$311,424
High Sold \$	\$975,000	\$622,537	\$975,000	\$622,537
Median Sold \$	\$319,618	\$296,980	\$319,618	\$296,980
Low Sold \$	\$175,000	\$158,400	\$175,000	\$158,400

<b>Closed Existing Residential Properties</b>	<b>Jan. 2019</b>	<b>Jan. 2018</b>	<b>Jan. 2019 YTD</b>	<b>Jan. 2018 YTD</b>
Total Existing Construction Sales	593	669	593	669
Total \$ Volume	\$117,158,092	\$136,713,475	\$117,158,092	\$136,713,475
Avg. Market Time	30	31	30	31
Avg. List \$	\$202,679	\$209,443	\$202,679	\$209,443
Avg. Sold \$	\$197,568	\$204,354	\$197,568	\$204,354
High Sold \$	\$700,000	\$1,000,000	\$700,000	\$1,000,000
Median Sold \$	\$180,000	\$169,900	\$180,000	\$169,900
Low Sold \$	\$5,200	\$14,000	\$5,200	\$14,000

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