

	2012 BUDGET	%
<b>CASH RECEIPTS:</b>		
Monthly Service Fee-Primary G/L #4302	666,000.00	69.34%
Monthly Service Fee-Secondary G/L #4306	59,400.00	6.18%
Initial Participation Fee-Primary G/L #4301	4,800.00	0.50%
Initial Participation Fee-Secondary G/L #4305	600.00	0.06%
Main Office Fee Primary G/L#4307	144,800.00	15.08%
Main Office Fee Secondary G/L #4312	49,400.00	5.14%
Branch Office Fee Primary G/L #4308	3,800.00	0.40%
Branch Office Fee Secondary G/L #4313	0.00	0.00%
Vendor Data Access Fees G/L #4315	9,000.00	0.94%
Verifying Fees G/L#4310	0.00	0.00%
Branch Office Deliveries Primary G/L#4340	7,400.00	0.77%
Branch Office Deliveries Secondary G/L#4341	0.00	0.00%
Education Classes G/L#4350	0.00	0.00%
Interest Income G/L#4360	15,000.00	1.56%
Gain (Loss) on Sale of Asset G/L#4385	0.00	0.00%
Miscellaneous Income G/L#4390	300.00	0.03%
<b>TOTAL CASH RECEIPTS</b>	<b>960,500.00</b>	<b>100.00%</b>
<b>CASH DISBURSEMENTS:</b>		
<b>ADMINISTRATION</b>		
Administrative Salaries G/L #5000	212,000.00	78.50%
Less Allocated Salaries G/L #5005	0.00	0.00%
Temp. Help/Employment Agency G/L #5010	0.00	0.00%
Payroll Taxes G/L#5015	15,700.00	5.81%
Employee Benefits G/L#5020	34,200.00	12.66%
Staff Auto Allowance G/L#5025	750.00	0.28%
Staff Development/Education G/L #5045	7,400.00	2.74%
<b>TOTAL ADMINISTRATION</b>	<b>270,050.00</b>	<b>100.00%</b>
<b>PROMOTIONAL/ADVERTISING</b>		
Leadership Promotion Expense G/L#5050	0.00	0.00%
Membership Promotion Expense G/L#5055	25,000.00	100.00%
Advertising & Promotion Expense G/L#5095	0.00	0.00%
<b>TOTAL PROMOTIONAL/ADVERTISING</b>	<b>25,000.00</b>	<b>100.00%</b>

	2012 BUDGET	%
<b>FACILITY</b>		
Rent Expense G/L#5100	52,000.00	100.00%
<b>TOTAL FACILITY</b>	52,000.00	100.00%
<b>OFFICE EXPENSE</b>		
Office Supplies G/L#5155	7,500.00	2.16%
Dues & Subscriptions G/L#5160	3,000.00	0.86%
Bonds & Insurance G/L#5165	8,500.00	2.45%
General Telephone Expense G/L #5172	4,000.00	1.15%
Equipment Leases & Maintenance G/L#5175	2,500.00	0.72%
Computer Repair/Support - General G/L#5180	21,000.00	6.04%
Computer Support - Rapattoni G/L #5181	9,000.00	2.59%
Computer Support - Programing G/L #5183	0.00	0.00%
Paragon MLS System GL #5184	280,000.00	80.58%
Copy Machine Maintenance G/L #5185	12,000.00	3.45%
Less: Allocated Copies G/L #5186	0.00	0.00%
<b>TOTAL OFFICE EXPENSE</b>	347,500.00	100.00%
<b>PROFESSIONAL FEES</b>		
Outside Accounting G/L #5250	25,000.00	86.21%
Legal Services G/L#5255	4,000.00	13.79%
Consultant Fees & R/D G/L#5251	0.00	0.00%
<b>TOTAL PROFESSIONAL FEES</b>	29,000.00	100.00%
<b>POSTAGE &amp; DELIVERY</b>		
Postage G/L#5300	3,000.00	60.00%
Delivery G/L#5305	2,000.00	40.00%
<b>TOTAL POSTAGE &amp; DELIVERY</b>	5,000.00	100.00%

	2012 BUDGET	%
<b>TRAVEL &amp; EXECUTIVE EXPENSES</b>		
NAR Director's Expense G/L#5345	3,550.00	15.30%
Chairman's Expense G/L#5350	7,100.00	30.59%
Vice Chairman Expense G/L#5355	7,100.00	30.59%
CEO Expense G/L#5360	5,460.00	23.52%
Staff Travel G/L#5365	0.00	0.00%
<b>TOTAL TRAVEL &amp; EXECUTIVE EXPENSE</b>	<b>23,210.00</b>	<b>100.00%</b>
<b>COMMITTEES</b>		
MLS Users Group G/L #7050~7095COM	500.00	20.00%
Board of Directors G/L#7050~7095BOD	1,500.00	60.00%
Executive Committee G/L#7050~7095EXE	500.00	20.00%
<b>TOTAL COMMITTEE EXPENSE</b>	<b>2,500.00</b>	<b>100.00%</b>
<b>MEMBER SERVICES</b>		
New Listing Photos G/L#5501 Disc.	0.00	0.00%
LIP/Status Sheets G/L #5510	5,000.00	33.33%
Charge Card Expense G/L#5540	10,000.00	66.67%
<b>TOTAL MEMBER SERVICES</b>	<b>15,000.00</b>	<b>100.00%</b>
<b>EDUCATION</b>		
Orientation Education G/L#5550	3,000.00	50.00%
Instructor Fees G/L#5552	3,000.00	50.00%
<b>TOTAL EDUCATION</b>	<b>6,000.00</b>	<b>100.00%</b>
<b>TAXES</b>		
Personal Property Tax G/L#5700	2,500.00	31.25%
Income Tax G/L#5705	5,000.00	62.50%
Miscellaneous Tax G/L#5710	500.00	6.25%
<b>TOTAL TAXES</b>	<b>8,000.00</b>	<b>100.00%</b>

	2012 BUDGET	%
<b>MISCELLANEOUS</b>		
Miscellaneous Expense G/L #5800	30,000.00	100.00%
Interest Expense G/L #5850	0.00	0.00%
Change In Value-Priced Assets G/L #5875	0.00	0.00%
<b>TOTAL MISCELLANEOUS</b>	30,000.00	100.00%
<b>TOTAL CASH DISBURSEMENTS</b>	813,260.00	
<b>RECEIPTS OVER(UNDER) DISBURSEMENTS</b>	<b>147,240.00</b>	
Depreciation - G/L#5900	0.00	100.00%
<b>TOTAL DEPRECIATION</b>	<b>0.00</b>	100.00%
<b>NET INCOME (LOSS)</b>	<b>147,240.00</b>	