

Great Plains Regional MLS

Off-Market data furnished by agreement with Omaha Area Board of REALTORS®

MLS STATISTICS - SEPTEMBER 2017 MONTH END

CUTOFF DATE: 9/30/2017
 PULL DATE: 10/13/2017
 DATE RANGE: 9/1/2017 - 9/30/2017

| All Property Types: | Sep-17 | Sep-16 | September 17 YTD | September 16 YTD |
|-----------------------------------|---------------|---------------|-------------------------|-------------------------|
| Total Number of Listings Listed' | 1,822 | 1,918 | 17,779 | 18,066 |
| Total Number of Listings Closed' | 1,224 | 1,399 | 11,516 | 11,739 |
| Total Volume of Listings Closed' | \$268,153,056 | \$279,937,957 | \$2,436,220,041 | \$2,348,784,312 |
| Total Number of Listings Pending' | 1,182 | 1,193 | 12,705 | 13,045 |

| Residential Properties Only: | Sep-17 | Sep-16 | September 17 YTD | September 16 YTD |
|---|---------------|---------------|-------------------------|-------------------------|
| Total Number of Residential Listings Listed' | 1,601 | 1,670 | 15,531 | 15,794 |
| Total Active Residential Listings' on Pull Date | 2546 | 2734 | N/A | N/A |
| % Residential Listings of Total Listings' | 88% | 87% | 87% | 87% |
| Avg. List \$ of Residential Listings Listed' | \$245,883 | \$239,696 | \$253,284 | \$231,906 |

| Pending: | Sep-17 | Sep-16 | September 17 YTD | September 16 YTD |
|---|---------------|---------------|-------------------------|-------------------------|
| Total # of Residential Listings Pending' | 1,070 | 1,086 | 11,526 | 11,845 |
| Avg. DOM of Residential Listings Pending' | 25 | 29 | 25 | 32 |

| Closed: | Sep-17 | Sep-16 | September 17 YTD | September 16 YTD |
|--|---------------|---------------|-------------------------|-------------------------|
| Total Residential Listings Closed' | 1,165 | 1,325 | 10,954 | 11,164 |
| % Residential Listings Closed of Total Residential Listings' | 73% | 79% | 71% | 71% |
| Total Volume Residential Listings Closed' | \$253,921,726 | \$270,071,359 | \$2,350,526,170 | \$2,278,286,180 |
| Avg. List \$ of Residential Listings Closed' | \$220,920 | \$206,926 | \$227,301 | \$206,890 |
| Avg. Sold \$ of Residential Listings Closed' | \$217,958 | \$203,827 | \$214,581 | \$204,074 |
| Avg. DOM of Residential Listings Closed' | 22 | 26 | 26 | 33 |
| Avg. Sold \$ to Avg. List \$ of Closed Residential Listings' | 99% | 99% | 94% | 99% |
| Avg. Sold \$ to Avg. List \$ of all Residential Listings' | 89% | 85% | 85% | 88% |
| Residential Listings Closed to Total Listings Closed' | 95% | 95% | 95% | 95% |

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| Office to Office Listings Closed: | Sep-17 | Sep-16 | September 17 YTD | September 16 YTD |
|---|---------------|---------------|-------------------------|-------------------------|
| Total Number of Listings Sold thru 2nd Office' | 907 | 1,013 | 8,378 | 8,554 |
| Total \$ Volume' | \$196,487,400 | \$198,508,052 | \$1,761,967,163 | \$1,685,068,156 |
| Avg. Market Time' | 26 | 34 | 30 | 40 |
| Avg. List \$' | \$219,198 | \$199,548 | \$213,003 | \$199,936 |
| Avg. Sold \$' | \$216,634 | \$195,960 | \$210,308 | \$196,991 |
| Office to Office as % of Residential Sales' | 78% | 76% | 76% | 77% |
| Office to Office Volume as % of Residential Volume' | 77% | 74% | 75% | 74% |

| New Residential Construction Closed: | Sep-17 | Sep-16 | September 17 YTD | September 16 YTD |
|---|---------------|---------------|-------------------------|-------------------------|
| Total New Construction Sales' | 96 | 141 | 1,196 | 1,296 |
| Total \$ Volume' | \$34,623,314 | \$42,410,329 | \$393,779,614 | \$396,884,997 |
| Avg. Market Time' | 66 | 52 | 69 | 82 |
| Avg. List \$' | \$360,279 | \$297,659 | \$326,215 | \$303,948 |
| Avg. Sold \$' | \$360,659 | \$300,782 | \$329,247 | \$306,238 |
| High Sold \$' | \$670,452 | \$710,000 | \$1,310,000 | \$1,695,000 |
| Median Sold \$' | \$339,666 | \$288,577 | \$304,866 | \$284,800 |
| Low Sold \$' | \$128,000 | \$137,500 | \$125,000 | \$114,500 |

| Existing Residential Properties Closed: | Sep-17 | Sep-16 | September 17 YTD | September 16 YTD |
|--|---------------|---------------|-------------------------|-------------------------|
| Total Existing Construction Sales' | 1,070 | 1,184 | 9,759 | 9,868 |
| Total \$ Volume' | \$219,968,864 | \$227,661,030 | \$1,957,417,008 | \$1,881,401,183 |
| Avg. Market Time' | 19 | 22 | 20 | 27 |
| Avg. List \$' | \$208,836 | \$196,121 | \$215,224 | \$194,143 |
| Avg. Sold \$' | \$205,578 | \$192,281 | \$200,575 | \$190,656 |
| High Sold \$' | \$1,575,000 | \$1,950,000 | \$2,200,000 | \$1,950,000 |
| Median Sold \$' | \$175,000 | \$162,000 | \$171,000 | \$162,000 |
| Low Sold \$' | \$13,500 | \$10,000 | \$7,500 | \$500 |

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